

Interim Report

Dipstick Impact Assessment

24th January 2017

Pradeep Valsangkar (Wg. Cdr. Retd.)

Senior Consultant World Bank

Reviewed By

Prof Surinder Batra (IT & Analytics Area)

Institute of Management Technology (Ghaziabad)





Table of Contents

1. EXECUTIVE SUMMARY	1
2. ABOUT GOVERNMENT E-MARKETPLACE (GEM).....	3
3. OBJECTIVES OF GEM	4
3.1. Advantages & Objectives for Buyers	4
3.2. Advantages & Objectives for Sellers	4
4. GOVERNMENT PROCUREMENT PROCESS RE-ENGINEERING UNDERTAKEN TO IMPLEMENT GEM.....	5
4.1. Procurement Process Re-Engineering	5
4.2. Payment Process Re-Engineering	5
5. TECHNOLOGY IMPLEMENTATION.....	6
6. PERFORMANCE INDICATORS.....	7
6.1. Buyers Feedback.....	7
6.2. Sellers Feedback.....	7
7. IMPACT OF GEM ON GOVERNMENT PROCUREMENT	8
8. OFFICERS CONTACTED (APPENDIX 'A').....	10
9. QUESTIONNAIRE DATA (APPENDIX 'B').....	11
10. RULE 141'A' (AMENDMENT TO GFR 2005) (APPENDIX 'C')	13



1. Executive Summary

Director General of Supplies & Disposal (DGS&D) has been the nodal Government agency for creating rate contracts for common user goods so as to facilitate easy Government buying. However, the whole process of creating Rate Contracts went through several cycles of verification and price discovery for these goods, before DGS&D could provide such a standardized list to the departments. Also, the departments did not always find what they wished to purchase in such a rate contracted list of DGS&D. All this led to enormous delays in Government procurement. This not only delayed Government procurement but also led to poor Governance and hence poor performance of several Government sectors.

With a view to expedite the Government procurement process as well as bring in complete transparency in the process of procurement, Government of India initiated the process of creating a Government e-Marketplace (GeM). The idea behind GeM was to create an electronic market place where Sellers could come and easily display their Goods and Government Buyers could easily sieve through such a displayed list and affect the purchase as per the laid down rules of the Government. The entire bureaucratic process of Rate Contracting and short listing has been done away with as a result of creating the GeM portal.

Such an initiative of the Government of India was ably supported by National e-Governance Division (NeGD) of the Ministry of Electronics and Information Technology (MeitY). In a short period of time they helped build such a portal and the portal went live in August 2016 after undergoing the necessary security audit by STQC.

Since its going live 768 buyers have successfully created their profiles on the portal. 2119 sellers have registered themselves on GeM and 630 orders amounting to nearly Rs.100crore worth of business has been transacted on the portal. (Source the Portal Analytics on 20 Jan 2017). These figures are changing rapidly and more and more buyers are now coming to GeM portal for making routine procurements of the Government of India. The idea of making routine goods procurement using GeM is also proliferating across the states.

A quick survey was conducted from amongst the Buyers and sellers. 5 questions were asked to each selected buyer and seller from amongst the Buyer & Seller community. They were asked to rate the parameter on a scale of 1-5. Exact analysis of this quick survey is placed at chapter 6 of this report. Most of the Buyers and sellers found the GeM portal very easy to use and agreed that the portal helped bring in transparency in the Government procurement process. The buyers agreed that the portal also helped create a competition for a quick competitive bidding process thereby reducing the cycle time of procurement substantially. Easy price discovery was another factor appreciated by the Buyer community. However, the sellers were somewhat skeptical about the portal impacting their business either in terms of volume or value in any big way. Given that the portal has gone live only for four months, these values of Buyer & Seller responses are likely to change and a detailed survey proposed to be undertaken during the course of the full Impact Assessment is likely to throw up more insight in to Buyer and Seller behavior on the GeM portal.



GeM portal is seen to usher in a paradigm shift in the way Government has been managing its procurement function hitherto. It is seen to drastically reduce the cycle time of procurement as also bring in complete transparency in the procurement process. The initiative of creating the GeM portal is in line with the Digital Transformation initiatives of the current Government.

Continued use of GeM is likely to have a profound impact on not only the way the Government makes bulk purchases but also the underlying Governance function itself. Success of the GeM portal is likely to make such Digital Transformation initiatives pan across other activities of the Government like Project Procurement, Land Acquisition etc. All this is likely to free a lot of Government time, otherwise consumed in the procurement process, thereby positively impacting the Government efficiency and hence its productivity. In the long run it can indirectly help in enhancing the growth rate of the Indian economy by making the procurement process faster and thereby facilitating faster completion of Government Projects and smooth execution of Government's development programmes. This is also likely to help impact the growth rate of the Indian economy.



2. About Government e-Marketplace (GeM)

Director General of Supplies and Disposal is tasked with Creating Rate Contracts for various common user items for the Government departments. These items include regular office stationary, Computers and peripherals, Air Conditioners and other commonly used office equipment.

While DGS&D creates the Rate Contracts where in the Government departments can directly place orders on the designated suppliers, the entire process of demand creation, procurement, ordering, fulfillment and payments against the goods received took exceedingly long time.

With a view to hasten the process of procurement as well as make it transparent and cost effective, Government of India decided to create a Government e-Marketplace. Government e-Marketplace (GeM) is a result of this decision of the Central Government.

As a result of this decision by the Government of India, National e-Governance Division has built the GeM portal and the same went live on the 9th of August 2016.

Since its going live 768 buyers have successfully created their profiles on the portal. 2119 sellers have registered themselves on GeM and 630 orders amounting to nearly Rs.100 crore worth of business has been transacted on the portal.



3. Objectives of GeM

The main objectives of the GeM portal were to make it very convenient for the buyers and sellers to come to a common electronic marketplace and conduct the business of Government public procurement in a seamless and transparent manner. Such a process is expected to bring advantages to both the buyers and the sellers. The advantages and Objectives as listed on the GeM portal for the buyers and sellers is as given below:

3.1. Advantages & Objectives for Buyers

- Rich listing of products for individual categories of Goods/Services.
- Search, Compare, Select and Buy facility.
- Buying Goods and Services online, as and when required.
- Transparent and ease of buying.
- Continuous vendor rating system.
- User-friendly dash board for Buying and monitoring supplies and payments.
- Easy Return policy.

While some of these claims could be vindicated through the quick survey undertaken for the purpose, some others like continuous vendor rating system and easy return policy could not be ascertained in this round of survey. GeM portal has the facility for price comparison with ecommerce sites such as Flipkart, Snapdeal, Amazon, Shopclues etc for matching goods that are available on them too. At the same time GeM portal proposes to develop price comparison modalities to compare prices across various Government e Procurement portal. The assessment of the same is proposed to be undertaken during the full survey proposed as a part of the detailed impact assessment study.

3.2. Advantages & Objectives for Sellers

- Direct access to all Government departments.
- One stop shop for marketing with minimal efforts.
- One stop shop for Bids / Reverse Auction on Products / Services.
- New Product Suggestion facility available to Sellers.
- Dynamic pricing: Price can be changed based on market conditions.
- Seller friendly dashboard for selling and monitoring of Supplies and Payments.
- Consistent and uniform purchase procedures.



4. Government Procurement Process Re-Engineering Undertaken to implement GeM

To enable the Central and State Government departments to make purchases through the GeM portal, the Government Financial Regulations of 2005 were amended to include purchasing through the Government e-Marketplace portal. Such an amendment was brought out through Rule 141 'A'.

4.1. Procurement Process Re-Engineering

GFR 2005 amended with Rule 141 'A': Rule 141 'A' states that all Government departments will be able to purchase any item listed on the GeM portal, up to an amount of Rs. 50,000 without having to fulfil any other procurement formalities. The rule also provides for procurement of goods beyond Rs 50,000 through quick bidding amongst selected suppliers on the portal and assertion of price and quality by the competent authority.

The above amendment has substantially reduced the time for procurement of goods of routine nature for Government department. This also got reflected in the quick survey conducted for the purpose. Rule 141 'A' is placed for easy reference at Appendix 'C' of this report.

4.2. Payment Process Re-Engineering

Similarly, the Payment & Receipt Rule of 1983 have been amended through an Office Memorandum to include online payments to all the suppliers. Thus the Drawing and Disbursing Officers (DDOs) in all the departments will now be able to make direct payments to the suppliers online, thereby substantially reducing the payment time against supplies made.

The payment life cycle as shown below is now completely automated. This has not only reduced the cycle time for payments but also brought about transparency in the payment process.



5. Technology Implementation

GeM portal has been developed through an “Agile Process” of system development. Detailed design and requirements specifications were gathered simultaneously as the portal was built. While MySQL has been used for the database, PHP is the predominant choice of portal programming for GeM. The portal underwent testing before going live.

A document detailing the software development and implementation Life cycle as a standard to be followed for GeM was put in place. All development work at GeM follows this standard methodology. Tools used for development include TestLink for unit and integration testing (Capturing step-by-step testing before deployment to Live server); Dot Project is being used for Project management of all new development at GeM and the development team is migrating to ‘JIRA’ for the purpose. Use of such tools ensures that all future development happens through a stringent process of testing and controlled project management. All this ensures that the new development is streamlined and conforms to the laid down standards of GeM development.

The product being developed has all traceability and log mechanism built-in, so any changes or deletion and updation of records can be tracked for Audit purpose. Role based access has been provided in the portal to ensure highest levels of security.

Product is being developed in phased manner with more processes and products being included in the portal on a regular basis. Services such as Digitization of Records and Facility Management are also under active consideration for inclusion in the portal.

Required documentation practices are being followed in the project with sign off from stakeholders. This ensures that the Complex Government purchasing policies are translated into Software requirement document. All design and development related documents are accessible to all stakeholders on cloud through Document Management System with review and approval remarks. The SRS document of GeM was examined in detail and certain observations were shared to make the document more comprehensive and fool proof. Following comments ensued as a result of the SRS review process. (a) How price comparisons with external sites such as Flipkart is provided and (b) How integration with Payment Gateways of Government buyers such as Railways and Defence is provided.

All Business scenarios are captured in the Testing tool as Test cases and any defect identified is tracked till closure. Each functionality tested can be linked with the requirement document created during the requirement gathering process.

Since the time of publication of the Standards manual as brought out in the para above all new development takes place through a process of software requirement specification gathering and signoff by the users.

All development being certified by STQC for the security measures and certification for the portal was undertaken before the portal went live. All new development is instantaneously security audited through a process of onsite security audit by an auditor positioned at GeM by STQC. Such an arrangement ensures that all newly developed code is fully secured before being deployed on to the portal.

Such an agile process of development using latest tools and technologies ensures seamless software development and secured implementation on to the GeM portal.



6. Performance Indicators

With a view to get a quick feedback from the actual users of the GeM portal a short questionnaire was circulated amongst a limited number of users. The responses to the questions are as placed in appendix 'D' to this report.

6.1. Buyers Feedback

Buyers feedback to the GeM portal has been very enthusiastic. Most of the buyers have responded favourably to all the questions posed to them.

The portal has been seen as very Easy to use (4.2 / 5) and is seen to substantially reduce the time for procurement. (4.36 /5). The portal is found to be very easy to set up quick competitive bidding process (4.36 /5) to complete a procurement above the set limit of Rs 50,000. GeM has also been found to reduce the price of procurement (4.06 / 5). While the buyers found most of the regularly used products on the portal (3.54 /5), the list of products needs to increase to cater to the buyer needs. This quick assessment amongst the buyer community provides a glimpse in to the buyer behaviour on GeM. Coupled with a fast growing procurement happening through the GeM portal (Rs 100 crore in a short initial period of 5 months), shows that GeM is likely to become the first port of call for all Government buyers undertaking procurement of common goods for use in Government departments.

6.2. Sellers Feedback

As compared to the Buyer's feedback the Sellers' feedback for the GeM portal was found to be more subdued. While most of the sellers accepted that the GeM portal was very easy to use (4.32 / 5) and shall bring in transparency in the Government procurement process (4.12 /5), they were found to be more restrained in their response to other questions on the efficacy of the GeM portal. Sellers were found to be restrictive in their opinion on GeM making the process of selling less cumbersome (reducing the physical interactions with the Government 2.94 /5), reducing the red tape and hence enhancing the volume of their Government business (2/5) and positively impacting their profitability through GeM (2.32 /5). Given a very short period of time since GeM has been operational (4 months), such restrained response from the selling community is understandable. However, DGS&D needs to take notice of the low scores on the above counts and address the concern of the sellers to make the process of selling on GeM more seamless and profitable to the sellers. This alone is likely to increase the volume of sale on GeM.



7. Impact of GeM on Government Procurement

A quick dipstick impact assessment of the GeM portal was carried out to ascertain the immediate outcomes as achieved through implementation of the GeM portal. The impact assessment exercise was undertaken through the process of interactions with the officials of DGS&D, NeGD; Technical assessment of the GeM portal through actual usage and scanning of the technical documents, quick survey of the buyers and sellers on GeM as well as study of similar portals elsewhere in the world. Following points have emerged during the quick dipstick assessment of the portal:

- **Making Procurement Process Easy:** Development and implementation of the portal shall make the entire process of Government procurement easy. This was not only obvious through monitoring the process of buying and selling on the portal but also substantiated by the buyer and seller community through the survey conducted for the purpose.
- **Making Procurement Process Transparent:** Given that the entire procurement shall happen online it is visible to all the stakeholders, and hence very transparent. The same is also corroborated by the seller community during the survey feedback.
- **Responsibility shift from DGS&D centric Purchases to Departmental Centric Purchases.** In the earlier physical process, a lot of responsibility was vested with the DGS&D in shortlisting the products, finding out prices and ensuring that the vendors have adequate capacity to fulfill the buyer requirements. Such a responsibility now shifts to the buyer departments who shall be called upon to ascertain soundness of the sellers through a competitive process easily completed on the GeM portal.
- **Ease of Price Discovery.** Given that every vendor can see the price of different products, there is complete transparency in the pricing process and hence the price discovery of the products is very easy for the buyers.
- **Highly Reduced Cycle Times.** Given that the entire process is automated the cycle time for procurement has come down substantially. This is substantiated by the response of the buyers where an average score of 4.36 / 5 was scored by the parameter on cycle time reduction.
- **GeM leading to Digital Governance through streamlining Government Procurement.** Given that a fairly large part of various departments of the Government involves one or the other kind of procurement, complete and seamless automation of the Government procurement process shall lead to higher efficiency in the procurement process thereby leading to streamlining the procurement function.



- **Enhanced Transparency leading to changed Government mindset towards procurement.** Automation of the complete procurement life cycle, transparency in price discovery and visibility of large procurement across the entire organization is likely to impact the entire procurement function in the Government. This is likely to enhance the efficiency and substantially reduce malpractices in Government Procurement.
- **Digital Governance leading to highly improved efficiency of Government operations, leading to higher growth.** Emphasis of the current Government on digital transformation of every Government function shall get a major fillip through the Government e-marketplace. Implementation of such an e-marketplace shall send a strong signal across all functions in regard to the intent of the Government to make the governance process transparent, efficient and corruption free.
- **Sustainable GeM operations leading to better leadership and standards of governance.** Over a period of time transparency and hence efficient procurement is likely to positively impact the Government Leadership. This will uplift the standards of governance in the country.
- **Addition of Project Procurement, Land Acquisition and Real estate management leading to complete automation of Government Operations.** Successful operation of GeM in procurement of standard goods is likely to lead to use of similar portals for procurements of projects, services and other Government functions. Digital transformation of the important Government function of Land Acquisition may also not be ruled out in the time to come.
- **Standardization of Services Through GeM:** Currently Transport services are being commissioned using the GeM portal. In future, all services including Facility Management, Security Services, Digitization services etc. could be procured using GeM thereby making it very efficient and of higher quality.



8. Officers Contacted (Appendix 'A')

- Mr. Binoy Kumar Director General (DGS&D)
- Mrs. Radha Chauhan President & CEO (NeGD)
- Mr. Vishal Singh Addl. Director (NeGD)
- Mr. R. Karuppiah ADG (QA) (DGS&D)
- Mr. K. C .Jha DDG (QA) (DGS&D)
- Mr. Rajesh Gupta Director S (DGS&D)
- Mr. Manish Rai Mathur Director P&C (DGS&D)
- Mr. A. K. Jain Director (QA) (DGS&D)
- Mr. V. K. Verma Director (QA) (DGS&D)
- Mr. R.S. Pandey DDG QA (DGS&D)
- Mr. P. Singhal DDG QA (DGS&D)
- Mr. A.K. Rai Director Systems (DGS&D)
- Mr. Y. K. Pathak Services (DGS&D)
- Mr. Suresh Verma 3i Consulting
- Mrs. Pooja Gandhi GeM

Survey Conducted List Placed at Appendix 'B' of this report



9. Questionnaire Data (Appendix 'B')

Excel sheet containing the buyer and seller data is embedded in the pages below:

totalObuyer	buyerEmail	buyerNo	ca_name	ca_email	ca_mobile_no	Has Gem Portal helped reduce the Cycle Time for Procurement of Goods	Is Gem Portal Easy to use?	Does GeM portal list most of the regularly used products	Has Gem helped reduce the price of procurement	Does GeM help quick and easy competitive bidding amongst the suppliers	
71	BINOY KUMAR	dg-dgsnd@gc	9871326555	VINOY BHUSHA	vdbdubey.dgsnd@nic.in	9971365968					
20	Ram Avtar	r.dhawan@di	9968285623	Gaurav Dwived	gauravdwivedi@gov.in	9868255011					
20	Ramesh Kumar Negi	rameshnegi.a	9810569833	RATAN GHOSH	rgdastidar.air@nic.in	8800281446	5	4	3	4	
12	MANOJ DWIVEDI	manoj.kdwive	9868250009	MANOJ DWIVE	manoj.kdwivedi@nic.in	9868250009	4	4	3	4	
12	ashish kumar	ddg.tech@inc	9650660777	ashish kumar	ddg.tech@indiapost.gc	9650660777	3	4	4	3	
12	K Govri	gowrishankar	9849984266	Sandhya Rani	K.sandhyarani.k@gov.in	9866230171					
10	Annie George	mathewag@r	9650384141	Annie George	mathewag@nic.in	9650384141					
7	NARAYANASWAMY PV	adg_tssp@tsr	9440627416	ABHILASHA BIS	ig_tssp@tspolice.gov.ir	9440627894	5	4	4	5	
7	SADANANTHAN THAM	ss.chandran@	9868873212	SMITA JHINGR	fsecy@cci.gov.in	9582041359					
6	Saurabh Pandey	saaurabh@neg	1234567890	Vinay Thakur	vinay@gov.in	1234567890					
6	Baldev Singh	bs.rawat57@	9810685641	BIPIIN KUMAR	bipin.kumar@nic.in	9818272873					
6	Barun Mitra	barunmitra@	9810185490	Barun Mitra	barunmitra@nic.in	9810185490					
5	RAJESH KUMAR SINHA	jsla.moc@nic	9495060500	Syed Ashraf	s.ashraf@nic.in	9868916785	4	5	4	3	
5	Chetan Bhusan	sanghicb@ias	9968309449	Suresh Arya	arya.suresh@gov.in	9810377896	3	5	2	5	
5	Pradeep Kumar	pberwah@nic	9868979996	Alok Kumar	alok.verma@nic.in	9891794161					
4	AV MURALIDHARAN	avmuralidhar	9600136305	SHER SINGH	shersingh.dgsnd@gov.	9811622842	5	4	5	5	
4	Nikesh Kumar	cpc-jhr@nic	9431707255	Nikesh Sinha	cpc-jhr@nic.in	9431707255	5	3	3	3	
4	ILA SINGH	ilasingh@nifn	9818885438	Harsh Kumar	director-nifm@nic.in	9999904422					
4	Shubha Thakur	sthakur@nic	9818333583	BALWINDER Sif	bhullarbs@nic.in	9599243252	5	4	2	5	
4	Prakash N.P	prakashnair@	9552524728	Rajan KM	director@arde.drdo.in	9423576964	5	5	3	5	
4	Bal Kishan	ddgt.t@gov	9013137001	DEBI PRASAD	dp.de@nic.in	9013134348	4	5	3	3	
4	Rakesh Aggarwal	igprov@nsg.g	8800189000	Kuldeep Singh	gcpov@nsg.gov.in	8800343456					
4	Sudhir Krishna	sfc5.delhi@gc	8800388000	KAUSHAL RAJPL	kaushal.rajput79@gov.	9999454617	5	5	4	5	
3	Bishnu Dutt	bdsharma@d	9891328213	RAJIV KUMAR	rajiv.kmr@meity.gov.ir	9868157056					
3	GETALI TARE	fa@ndmc.gov	9811689774	NARESH KUMA	n.kumar63@nic.in	9999640000	3	3	4	3	
3	Ashok Kumar Solanki	registrar@mr	7230022020	akhilendra Bhu	director@mnit.ac.in	9549654179	5	3	3.5	4.5	
3	Sunil Dhingra	registrar.kuk-	9253077527	Kailash Sharma	vc.kuk-hry@gov.in	7082402425					
3	RAJIV RANJAN MISHRA	jshousing-mh	9582225786	AMRENDRA KU	usadmn-mhupa@gov.i	9868256210	4	5	4	4	
3	Indrani Gupta	indrani.g@go	9810179375	Nilratan Das	nilratan.das@nic.in	9899498006	3	4	3	2	
2	s manikandan	smani@army	7042022815	akhillesh kumar	rajhans.ops@gov.in	9560037470	5	5	5	5	
2	A NEDUNCHEZHIAN	a.nedunchezf	8800346597	A NEDUNCHEZH	a.nedunchezhiyan16@	8800346597					
2	JAGDEEP GUPTA	dpsqwbala	9416206579	COL SUKHDEV	fcpmg_hry@indiapost.g	9896310838	5	5	4	5	
2	Ajaneesh Kumar	ddgicwa@nic	9971545070	PIYUSH SRIVAS	js.icwa@nic.in	9451721199					
2	Rekula Ravinder	dydir.tssca@t	9396821754	Dr. Kunsoth K	dir.tssca@telangana.gc	9849402488					
2	SUNITA H KHURANA	sunita.hk@ni	9818065366	R.GAYATHRI G	r.gayathri@nic.in	9818394463					
2	BHASKARAN K M	ddadm.niip@	9920184240	NARAYAN CHAI	director.iip@gov.in	9819996630					
2	Anandranjan V	jse@nic.in	9013850397	Ravi Kumar	Chcusgen-mod@nic.in	9868027557					
2	Deepak Israni	d.israni@nic	9818199228	DALIP KUMAR	dalip203@gmail.com	9868934285	3	5	4	4	
2	Brahmbhatt Dilip	dbrahmbhatt	9428101063	Shri.Ajay Bhad	cmd@dicdl.in	9978406358					
2	Anju Bhalla	anju_bhalla@	9810155945	Pradeep Kumar	secy-power@nic.in	9971005362					
2	M. A. Sikandar	masikandar@	9818798949	Deepak Bishla	bishla@aud.ac.in	9560957605					
2	SANJAY KUMAR JAIN	dig_pnl@tspc	9440627233	Giri Raju Paka	dspstorests@gmail.com	9490616265	3	2	3	2	
1	H R	hrsharma.dgs	8826541188	H R	hrsharma@dgsnd.gov.	8826541188					
1	RAJESH KUMAR SINGH	jsseeds-agri@	9868861954	GAJENDRA SIN	gajendra.singh@nic.in	9811819999	5	5	3	4	
1	Rajvir Singh	rajvir-kadyani	9313166926	Rajvir Singh	rajvir-kadyan@gov.in	9313166926	5	3	4	5	
1	SRIINIVAS TATIPAMALA	km.61@nic.in	9868996221	C.A. JOSEPH	ca.joseph@nic.in	9711887768					
1	Kedar Chandra	kcroun@nic.ir	9818869642	S. P.	shyama.roy@nic.in	8800523645					
1	Rakesh Kumar	harishm.thap	8475000256	Shashikant Kun	shashikantk@gov.in	9410194280					
1	IRA JOSHI	ira.joshi@nic	9818941601	JAIDEEP BHATN	jaideep.bhatnagar17@	9999882948	5	5	4	4	
1	Shakeel Ahmed	jdhdrip@kar	9448999203	Rajeev Chawla	prshs-ah@karnataka.g	9448361600					
1	Shyam Sundar	dir.admn-ahd	9717787516	O. P. Chaudhar	jsdairy_ahd@nic.in	9717698410					
1	PIYUSH ANAND	igcom@crpf.g	9818531496	DEEPAK MISHR	adgwks@crpf.gov.in	9818099653					
1	ARVIND GHUGE	Arvind.Ghuge	9449100700	SANJAY MAHT	cs.mahto1962@gov.in	9739385919					
1	PARBODH SHARMA	director.csrif	9416296240	Abhishek Srivas	abhishek.srivastava@i	8295000104	5	5	4	5	
1	Hareendranathan .E.P	hareendranat	9650001636	PAUL MANICKA	gmtechchq@aai.aero	9599774495	5	4	3	5	
1	K Thammayya Udupa	ktudupa@iim	9902027826	Rishikesh T Kr	director@iimdr.ac.in	9755012999					
1	RAJEEV SHARMA	gm.cmm@dtl	9999533510	PREM PRAKASH	prem.prakash@dtl.gov	9999533200					
1	Suman Ratanlal	adadm@bprc	7838730783	Nitish Kumar	banerjeeccds@rediffm	9013932667					
1	Rahul Bhupesh	bsrahul@aico	9873330767	Vishal Gulati	vishalg@aicoofindia.com	9910773856					
1	Mrinal Kanti	mrinalsirkar@	9833673162	Sanjay Gangan	cmf@jnport.gov.in	9819494011					
1	SUNIL KUMAR	sunilk.las@gc	9532096024	N. Narayanan	narayanan.edu@nic.in	9891156673					
1	DR PROMILA GUPTA	gupta.promil	9718599952	Jitender Singh	jitender_1965@yahoo.	9810034726					
1	Mr Panduranga B Navay	agricommr.ka	7259004001	Mr M Maheshv	prshs-ah@karnataka.g	9448067345					
1	Atreyyee Das	adas.ppac@n	9868102600	Sunil Kumar	sunil.ppac@nic.in	9999877776					
1	Thehri Apparao dayasa	ed.tech@paw	9560385947	Bhagwat Prasai	cmd@pawnhans.co.in	9999144644					
1	Mohinder Singh	cdaaf-delhi.cg	9654224359	VARUN NAYYA	fvarunnayyar.dad@hut	9888885074					
1	Rajeev Chandra Joshi	rajeevchjoshi	7042529990	Rajeev Chandri	rajeevchjoshi@gmail.c	7042529990					
1	Vasudev Narayan	pdn-drda.goa	9823063362	Santosh Khedel	laon-drda.goa@nic.in	9420160761					
1	Hasan Jawaid	hjk@niscair	9871434447	R.S Beniwal	rsb@niscair.res.in	9958715218					
1	Dev Prakash	secyhomeop@	9425811100	ASHIM SEN	ashimsen.sdma@mp.g	9868020777					
1	Kishor Baburao	kishor.bs@gc	9764339968	Debi Prasad	debimondal81@gmail.	9818677991					
1	Gyanendra Kumar	gyanendrkr.	9868220147	Deepak Kumar	sahdk.68@nic.in	9810488473					
1	Latha Gopakumar	lathag.kumari	9818003831	Anil Kumar Jain	anilk.jain@gov.in	9899313027					
							4.36	4.2	3.54	4.06	4.36



sellername	selleremail	u_mobile_no	easy to use	reduced your interactions with Government departments to affect a sale	Has GeM resulted in enhancing your profitability on Government sales	Can GeM substantially increase your volume of business with the government	Do you think GeM shall positively impact transparency in Government procurement?
vinay gupta	harimohan1@digitalindia.gov.in	9460395370					
Shayamlal	shayam.lal@yahoo.com	9876789762					
Saurabh	saurabh@infotech.com	9931524267					
RajeshTripathi	rtripathi@agmatel.com	8130290142					
VIRENDER BHATIA	Virender_bhatia@dell.com	9811537297	5	1	1	1	4
Praful Pawaskar	praful_pawaskar@datamini.co.in	9870700089	4	3	2	1	3
Manav Kejriwal	manav@kbsindia.com	9820181918	5	2	1	1	3
Mohit Kapoor	harsh@geniuspresentation.com	9540027002	5	2	1	4	5
Sanjay Rajput	sanjay.rajput@hp.com	9891274161	5	1	1	1	5
ANAND KUMAR	infoams2@gmail.com	9891157254					
SOURISH DUTTA	sourish.dutta@wepindia.com	9830773969	5	3	3	4	5
Ashwani Narang	anarang.vsm@gmail.com	9810161148					
Satpal Singh	satpal@landmarkgoc.com	9811626300	2.5	2.5	2	1	3
RAVI SAINI	ravi.saini@did.kyocera.com	9910344666	3	1	1	1	5
Yogendra Singh	yogi2287@gmail.com	9039583060					
Sdfgsdfg G Dfgsdrfg	dfgsdfg@sgsdfv.com	3454634564					
Vivek Khare	vivekKhare@bluestarindia.com	9873006753	4	4	3	3	5
Sumeet Chawla	pacificdepths@gmail.com	9810010859	4	5	1	4	5
Sanjay Rustagi	compteksys@gmail.com	9810184537					
Avishek Halder	ahalder@lenovo.com	9899782077	4	2	4	2	1
Jerald Irudayaraj	ijerald@gmail.com	9443110000					
MAHADEV GHADI	mahadevghadi@voltas.com	9422434359	5	5	3	1	5
Sanjay Singh Negi	sanjay.negi@in.panasonic.com	9958006398					
Rajesh Kumar	jainrj@hotmail.com	9899245138	4	2	2	3	5
GIRISH KUMAR	NICSI-CS@NIC.IN	9868746182					
Vinod Pandey	vinod.pandey@canon.co.in	9891050508	2	3	2	2	3
DILIP KUMAR AGARWAL	dilip@hcl.com	9871199257	5	3	1	1	2
Mitesh Kumar	mitesh@hlbstechn.com	9826027444	4	4	2	1	1
Pankaj Garg	pdynups@gmail.com	9810034802	2.5	1	1	1	1
Dinesh	sales@galaxyups.in	9811101082					
Arun Kumar	arun.kumar@ricoh.co.in	9650777941	5	5	1	2	5
Potluri Ramesh	ramesh@kripatelecom.org	8105888988	5	5	5	2	5
Pushpendra Singh	pushpendra.juneja@softelnetw.com	9810128147					
Balpreet Singh Gujral	JSGDELHI@GMAIL.COM	9654212136					
SUMIT KATYAL	sumit@asimindia.com	9810264034					
SUJIT KUMAR	sujit@cipl.org.in	7291970741	5	2	3	2	4
MUKESH CHATURVEDI	mukesh.chaturvedi@halonix.co.in	8130497327					
Mitesh Shah	mit_mitesh@yahoo.com	9824040199					
Pankaj Kumar	pankaj@intekmicro.com	9958383999					
Sushil Kumar	sksingh197490@yahoo.com	9868339331	5	4	5	2	5
Deepak Prasad Tiwari	contact@radex.co.in	9868339334					
Prateek Jain	forprateekj@gmail.com	9810317562					
MUKESH GUPTA	gaurav@whaleindia.com	9810027520					
SK GUPTA	subodhshubh@yahoo.co.in	7838556444					
MUKESH GUPTA	delhipaper1972@gmail.com	9868339335					
Ajay Malhotra	ajay.malhotra@sskgroup.in	9810756077	1	4	3	3	3
Dhiraj Sagar	sagarsalesco@gmail.com	9873727573					
JYOTI DEVRANI	crescentstationers@yahoo.in	9811141279					
Satish Srivastava	saahas123@yahoo.co.in	9560411234					
RACHIT ARORA	info@floridaindustries.in	9910470999					
MUKESH SURYAN	mukesh@suryan.co.in	9810165522					
Dhan Giri	aman_office777@rediffmail.com	9711193004					
Rajinder Chadha	chadha_stationers@yahoo.co.in	9811058582					
Vikas Mehra	VIKAS@Y2KSS.COM	9810008158					
RAVINDER GULATI	rk_traders01@hotmail.com	9810082964					
J DINESH KUMAR RAO	SALES@JAYASHREECONSULTING.COM	8763111169					
Chetan Mehta	shailja.marketing@gmail.com	9810159179					
Naveen Kumar	naveen.kumar@cyfuture.com	9911469067					
Ajay Kumar	ajaykumar.shrivastava@ingram.com	9999917045	4	2	2	2	5
Himanshu Katiyar	businessbd@gmail.com	9891350540					
Anil Singla	smartzone.ankit@gmail.com	9812681231					
Vishwanath Saxena	vishwanath.saxena@acer.com	8197020202					
Gaurav	gaurav.goi@gmail.com	9811980050					
Ashish Jangid	rspower@rspowerindia.com	9414047079					
Tushar Rai	tushar@negp.gov.in	7838604546					
Mamta Tyagi	orison@mamtaproduct.com	9999689322					
Anil Saini	SUPPORT@ESAADTELECOM.COM	9984994422					
Rajeev Tripathi	kendriyabhandar@gmail.com	9968816156					
Kuldip Raina	kraina@uniline.in	8826990909	4	2	1	2	5
Ankush Subhash	ankushgnd5@gmail.com	8421122323					
Akaash Jain	AKAASHJAIN@GODWINAGRO.COM	9815006480					
Nalini N	md@aknatechnologies.in	9886310031					
Shubham Gupta	swaroopcentury_1@rediffmail.com	9818388383					
Jitesh Garg	jitesh@swasstationery.in	9899089082					
Aneesh Katyal	malikco@rediffmail.com	9336100761					
Sunil Kumar	skp@absdelhi.com	9868647128					
S Venkatesh	venkatesh@poweroneups.com	9008302843					
Gurdev Singh	it.infotech.aa@gmail.com	9811075930					
Rajendra Gupta	rajendragupta11@hotmail.com	9826045328					
Manish Mansharamani	manish@iecsindia.com	9810077666	5	1	5	1	5
TOTAL			4.12	2.78	2.24	1.92	3.92



10. Rule 141'A' (Amendment to GFR 2005) (Appendix 'C')

No.F.26/4/2016-PPD
Government of India
Ministry of Finance
Department of Expenditure
Procurement Policy Division

516, Lok Nayak Bhawan,
New Delhi. Dated
the, 3rd May, 2016.

Subject: Insertion of Rule 141A after Rule 141 in General Financial Rules (GFR), 2005.

This Department has received the proposal from Ministry of Commerce and Industry, Department of Commerce (DOC) regarding creation of Government eMarketplace (GeM) by Directorate General Supply and Disposal (DGS&D). In order to facilitate the same, it is decided to insert new Rule 141A in General Financial Rules (GFR), 2005 on the proposed GeM as per Annexure to this O.M.

All Central Government Ministries/ Departments are requested to bring this amendment to the notice of all their Attached and Subordinate offices for their information.

This OM is also available on our website www.finmin.nic.in,--> Departments-- Expenditure---+Procurement Policy Division.

(Vinaya T Likhari)
Under Secretary

Telefax. 01 1-24631305 vinayak.likhar@nic.in To,

Secretaries & Financial Advisers of all Ministries/Departments of the Government of India.



Annexure

Insertion of Rule 141 A after Rule 141 in GFR-2005 pursuant to the proposed One Stop Government e-Marketplace (GeM) by Directorate General of Supplies & Disposal (DGS&D), Department of Commerce. Ministry of Commerce & Industry.

Government e-Market place (GeM): DG&D will host an online Government e-Marketplace (GeM) for common use Goods and Services. The GeM would be dynamic, self sustaining and user friendly. DGS&D will ensure adequate publicity including periodic advertisements in newspapers of the GeM and the items to be procured through GeM for the prospective suppliers. The procuring authorities will satisfy themselves that the price of the selected offer is reasonable. GeM may be utilized by Government buyers (at their option) for direct on-line purchases as under:

- a. Upto Rs.50,000/- through any of the available suppliers on the GeM, meeting the requisite quality, specification and delivery period;
- b. (b)Above Rs.50,000/- through the supplier having lowest price amongst the available suppliers on the GeM, meeting the requisite quality, specification and delivery period. GeM will also provide tools for online bidding and online reverse auction which can be used by the Purchaser. The above monetary ceiling is applicable only for purchases made through GeM. For all other purchases, GFR Rule 145, 146, 150 and 151 will apply.



GeM
Government
e Marketplace